



Making Payroll and HR Easier — for Restaurants



APS believes that restaurants should have access to efficient yet user-friendly payroll and HR technology with a partner that has extensive knowledge of complex restaurant dynamics. We understand the importance of managing tight margins and the challenges that come with maintaining complex payroll and compliance.

It's easier for restaurants to control labor costs with software that allows them to manage employee scheduling, multiple rates of pay, and restaurant-specific items like tip credits and tip-to-minimum calculations, and 8846 filing in a centralized database. These establishments must also ensure seamless integrations with point-of-sale systems. On top of that is the need to manage compliance and monitor risks for front-of-house and back-of-house staff.

The restaurant industry is fast-paced, and a focus on customer satisfaction is crucial. Therefore, many food establishments recognize that they can save time and eliminate errors by streamlining their internal payroll and HR processes. APS provides this with technology built in-house and our unique support structure.

APS' logically designed software enables restaurant staff to quickly learn and use our platforms so clients can look forward to a better return on investment. Our unique support structure provides clients with the dedicated assistance they need to address day-to-day issues and ensure long-term satisfaction.



Time processing payroll for our employees has become a few hours of my time now instead of all day or 2 days. Any time you have a question or issue, the staff is always knowledgeable and helpful immediately. No waiting to get an answer. The fact that APS handles ALL of the State and Federal payroll report filings for your company is worth a million dollars to me."

Lea Ann S.
Frank's Pizza Napoletana



Common Challenges in the Restaurant Industry

Restaurants operate in a competitive environment with high turnover, so it can be challenging to streamline HR and payroll processes. Furthermore, restaurants recognize that staying ahead in the food service industry depends on retaining quality staff and consistently delighting customers.

However, this goal is achievable when restaurants manage their payroll and HR processes in an efficient, unified solution. The APS platform offers a centralized work environment to help restaurants with many common challenges:

- ▶ Managing multiple labor categories and rates of pay per employee
- ▶ Difficulty controlling labor in relation to profit margins
- ▶ High employee turnover in a fast-paced, competitive job market
- ▶ Accounting for a variety of payroll calculations between disconnected systems
- ▶ Lack of visibility into labor costs associated with employee scheduling
- ▶ Ensuring tight integrations with point-of-sale (POS) systems

APS has a track record of helping small and mid-size restaurants automate their payroll and HR practices with configurable, easy-to-use technology. We understand that the restaurant industry typically has an HR department of one to three people. APS leverages our partnerships with restaurant clients to identify ways that our technology can solve these common challenges so they can better manage profit leaks and make more strategic decisions.



I highly recommend APS to anyone and everyone! Their platform and customer service greatly surpass any others out there, and I have tried them all!!! I promise anyone considering their services will not be disappointed. APS' payroll solution assists me in balancing employee tips and deductions. In addition, I am able to provide detailed reports for analyzing payroll costs and labor distributions.

Heather S.
Arnaud's Restaurant

The logo for Arnaud's restaurant, featuring the name in a red, cursive script font.

Why Restaurants Partner with APS

Our platform is built to make payroll and HR tasks more manageable for the restaurant industry. Our goal is to provide efficient, usable, and adoptable technology and a unique client experience to ensure long-term satisfaction.

Restaurants partner with APS because we offer solutions to meet their challenges:

- ✓ Flexibility to add multiple rates of pay for various positions to ensure accurate payroll.
- ✓ Accurate and automated payroll calculations in a unified system, including tips, weighted overtime, and regular rate of pay (RROP).
- ✓ A centralized database that reduces manual processes and potential errors for better control over profit leaks.
- ✓ Employee scheduling with automatic labor cost calculations to prevent overstaffing and understaffing.
- ✓ Multiple pay options, including paycards for non-banking employees and remote check printing for on-demand payments.
- ✓ Imports with many popular POS systems for employee hours, earnings, and deductions to reduce manual data entry and increase payroll accuracy.



APS' technology is well-matched to the unique needs of restaurant organizations based on feedback from our clients. As a result, **83%** of APS hospitality and restaurant clients utilize the entire platform.

Additional Services for Restaurants

Grow your establishment with us. Partnering with a vendor that offers additional services that integrate seamlessly with payroll and HR software gives restaurants a competitive edge. Manage all your data in one ecosystem to focus more on keeping your best talent so you can continue to delight your customers.

Many of our restaurant clients leverage APS as part of their HR tech stack to ensure they use the right mix of applications for their business. This approach allows them to expand as they grow and utilize our additional services, like background screenings and tax credit management.

At APS, our mission is to make payroll and HR easier by putting the client first. Our vendors align with our personalized approach to support.

- + **Verified First:** Hire employees who will put your customer first with background screenings, Form I-9, and E-Verify tools that integrate with APS Hire for a streamlined process.
- + **Immediate:** Provide employee financial flexibility with earned wage access for early access to earned but not yet paid wages, which is a competitive advantage when recruiting applicants.
- + **Sage Intacct:** Our native integration with Sage Intacct's accounting software aligns your payroll and financial data.

- + **Fintwist:** Provide a paycard option for employees who do not have traditional bank accounts so you can pay your staff accurately and on time.
- + **HireTech:** Get help with tax credit management (WOTC) to ensure your restaurant receives all your eligible tax credits.
- + **CypherWorx:** Leverage a learning management system to ensure certification such as ServSafe and mandated courses like sexual harassment are up to date for compliance purposes.



The customer service from APS is by far the best I have ever received. When I switched to a new job, I convinced my new company to take APS on as our payroll provider. The individual attention that we received during implementation, along with the continued support we received from our dedicated account team, is wonderful.

Christine K.
Gringo's Tex-Mex



Restaurant Payroll and HR Software Integrations

Because we have a significant client base in the industry, APS has developed imports, exports, and integrations with many popular platforms, including point-of-sale, accounting, and other restaurant software systems.

If you don't see the system you currently use listed here, please ask us about it.



APS helps restaurants adapt and thrive by increasing visibility into the information that matters most for better control over labor margins. With a single-system design, all of your critical data lives in a centralized source for more automated workforce management. Our restaurant clients appreciate our customer-centric approach and efficient technology so they can manage regulatory compliance, complex payroll and calculations, and HR processes across locations.



About APS



APS has a mission: to make payroll and HR easier. We design our unified solution to simplify workforce management tasks for mid-market organizations. We provide our clients and partners with personalized service and support to accomplish their goals. Streamline payroll processing, automate HR workflows, and elevate the employee lifecycle with a single-system platform. We are APS, your workforce partner.

Mid-sized businesses choose APS as their workforce partner because of our focus on the customer experience. As a result, we continually maintain 98% customer retention and satisfaction rates. For more information on APS and how we can help make payroll and HR easier for your mid-market business, visit www.apspayroll.com.

Disclaimer

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