

Making Payroll and HR Easier —for Nonprofit Organizations



APS believes that nonprofit organizations should have payroll and HR technology that is powerful yet user-friendly. We understand the importance of managing labor margins for a healthier bottom line. It's easier for nonprofit organizations to control margins with a system that allows them to manage wage allocation by grants and funds, 501(c)(3) payroll taxation, and time and labor tracking in a centralized database. These organizations have unique needs related to grant and fund reporting, federal withholding and exemptions, and general ledger accuracy. In addition, they must also effectively manage compliance to maintain their tax-exempt status.

With tight budgets and the need to prioritize their missions, many nonprofit organizations recognize that they can save time and minimize errors by streamlining their internal payroll and HR processes. APS provides this with technology built in-house and our unique support structure.

APS' logically designed software enables nonprofit staff and volunteers to quickly learn and use our platform so clients can look forward to a better return on investment. Our unique support structure provides clients with the dedicated assistance they need to address day-to-day issues and ensure long-term satisfaction.



APS Payroll Solution provides any reports I may need, from payroll journal entries to reports that need to be processed for worker comp audits to end-of-the-year audits for retirement contributions. I know that if I have a problem or any questions, I can call up my APS team, and they will help me ASAP.

Jennifer M.
Shreveport Chamber of Commerce



Common Challenges in the Nonprofit Industry

Nonprofit organizations operate in an environment where resources are limited, so it can be challenging to streamline payroll and HR processes. Furthermore, nonprofit organizations recognize that the ability to sustain their mission depends on securing funding from many sources by providing dependable service to their beneficiaries.

However, this goal is achievable when organizations manage their payroll and HR processes in an efficient, unified solution. The APS platform offers a centralized work environment to help nonprofit organizations with many common challenges, including:

- ▶ Management of special taxation calculations and filings to maintain 501(c)(3) status
- ▶ Lack of confidence in the accuracy of the General Ledger output
- ▶ Employee retention in a competitive job market

- ▶ Accurate tracking and allocation of employee and volunteer time to grants and funds
- ▶ Management of overhead on a tight budget
- ▶ Cumbersome benefits enrollment workflow using multiple systems

APS has a track record of helping small and mid-size nonprofit organizations automate their payroll and HR practices with configurable, easy-to-use technology. We understand that nonprofits typically have an HR department of one to three people. APS leverages our partnerships with nonprofit clients to identify ways our technology can solve these common challenges, so they can better manage tight budgets and make the most of their resources.



We used to have payroll in-house. It was such a hassle, so we decided to use APS. It is amazing! I also like having reports and documents easily available. They are also able to help create special reports if needed, which has been super helpful.

Michele R.
North Louisiana
Economic
Partnership, Inc.



Why Nonprofit Organizations Partner with APS

Our platform is built to make payroll and HR tasks more manageable for nonprofits. Our goal is to provide efficient, usable, adoptable technology and a unique client experience to ensure long-term satisfaction.

Nonprofit organizations partner with APS because we offer solutions that meet their challenges:

- ✓ Accurate special taxation calculation and filings to maintain 501(c)(3) status.
- ✓ Efficiently track and allocate hours and activities to grants/funds for streamlined reporting.
- ✓ A configurable system that produces error-free GL files that match the Chart of Accounts.
- ✓ Analytical tiles and dashboards that provide an instant view of overtime and turnover rates for a better bottom line.
- ✓ Ability to show employees their total aggregate compensation, including benefits, for increased retention.
- ✓ A streamlined employee benefits workflow with tracking, enrollment, and reporting in a single system.



APS' technology is well suited to the specific needs of nonprofit organizations based on feedback from our clients. As a result, **80%** of APS nonprofit clients utilize the entire platform.

Additional Services for Nonprofit Organizations

Achieve your nonprofit's goals with us. Partnering with a vendor that offers additional services that integrate seamlessly with payroll and HR software allows nonprofit organizations to support their missions. Manage all of your data in one ecosystem to focus more on community and employee satisfaction.

Many of our nonprofit clients leverage APS as part of their HR tech stack to ensure they use the right mix of applications for their organization. This approach allows them to expand as they grow and utilize our additional services, like background screenings and tax credit management.

At APS, our mission is to make payroll and HR easier by putting the client first. Our vendors align with our personalized approach to support.

- + **Verified First:** Hire quality employees with background screenings, Form I-9, and E-Verify tools that integrate with APS Hire for a streamlined process.
- + **Sage Intacct:** Our native integration with Sage Intacct's accounting software aligns your payroll and financial data for an accurate General Ledger.
- + **Immediate:** Enable earned wage access for early access to earned but not yet paid wages for your employees, which is a competitive advantage when recruiting applicants.

- + **Fintwist:** Provide a paycard option for employees who do not have traditional bank accounts so you can pay your staff accurately and on time.
- + **HireTech:** Get help with tax credit management (WOTC) to ensure your nonprofit organization receives all eligible tax credits.
- + **CypherWorx:** Leverage a learning management system (LMS) to create employee development courses to onboard, upskill, and help retention efforts.



I like the ease of processing payroll and setting up GL account numbers for the General Ledger report. I also like the timely responses to questions from APS, and the report generation is quick and accurate. APS is easy to set up and use as well as being very cost-effective. Our payroll processing costs have decreased significantly over our previous payroll provider.

Susan L.
Moncus Park

moncus
park

Nonprofit Payroll and HR Software Integrations

Because we have a significant client base in the industry, APS has developed imports, exports, and integrations with many popular platforms, including General Ledger, accounting, and other nonprofit software systems.

If you don't see the system you currently use listed here, please ask us about it.

blackbaud®

intuit
quickbooks®

ORACLE
NETSUITE

Sage

shelbysystems®

xero

APS helps nonprofit organizations adapt and thrive by increasing visibility into the information that matters most for better control over labor margins. With a single-system design, all of your critical data lives in a centralized source for more automated workforce management. Our nonprofit clients appreciate our customer-centric approach and efficient technology so they can manage regulatory compliance, complex payroll and calculations, and HR processes.



About APS



APS has a mission: to make payroll and HR easier. We design our unified solution to simplify workforce management tasks for mid-market organizations. We provide our clients and partners with personalized service and support to accomplish their goals. Streamline payroll processing, automate HR workflows, and elevate the employee lifecycle with a single-system platform. We are APS, your workforce partner.

Mid-sized businesses choose APS as their workforce partner because of our focus on the customer experience. As a result, we continually maintain 98% customer retention and satisfaction rates. For more information on APS and how we can help make payroll and HR easier for your mid-market business, visit www.apspayroll.com.

Disclaimer

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3010 Knight Street
Suite 300
Shreveport, LA 71105



Sales: 855.945.7921
Monday – Friday
8am – 5pm, CST
sales@apspayroll.com



Toll Free: 888.277.8514
Phone: 318.222.9774
Fax: 318.222.0601