

Making Payroll and HR Easier —for Financial Services



APS believes that the financial services industry should have payroll and HR technology that is powerful yet user-friendly. We understand the importance of managing payroll and HR processes in a centralized database, with crucial data readily available. It's easier for financial services organizations to make better decisions with software that allows them to manage multiple branches, delegate HR tasks, and oversee employee scheduling in one system.

These organizations must also strictly adhere to regulatory compliance and highly specialized employee training and licensing requirements. On top of that is the need to manage compliance and actively address risks while providing exceptional customer service.

With a variety of accountability and regulatory demands, many financial services organizations recognize that they can save time and minimize risk exposure by streamlining their payroll and HR processes. APS provides this with technology built in-house and our unique support structure.

APS' logically designed software enables financial services staff to quickly learn and use our platform so that clients can look forward to a better return on investment. Our support structure provides clients with the dedicated assistance they need to address their day-to-day issues and ensure long-term satisfaction.

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Hiring and onboarding are much more manageable. APS keeps things organized, has a workflow to keep things moving along, and shows you where you are in the process. The payroll and attendance parts are lovely. Payroll is so much faster now, and managers love how easy the time and attendance is to use.

Mary Mayer
Arundel Federal Savings Bank



Common Challenges in the Financial Services Industry

Financial services organizations face stiff competition from other traditional and non-traditional companies, so it can be challenging to streamline payroll and HR processes. Furthermore, financial institutions and banks recognize that staying competitive requires continuously differentiating their products and services and providing secure, personalized customer service.

However, this goal is achievable when financial institutions manage their payroll and HR processes in an efficient, unified solution. The APS platform offers a centralized work environment to help financial service organizations with many common challenges, including:

- ▶ Regulatory compliance management of employee training and certifications
- ▶ Management of commission and bonuses for more competitive employee pay and reduced errors
- ▶ Multi-branch management of employee scheduling and time allocation

- ▶ Assistance with payroll tax payments and filings
- ▶ Security of sensitive information and protection against data breaches
- ▶ Reporting tools to quickly gather insights and make data-backed decisions

APS has a track record of helping small and mid-sized financial services organizations automate their payroll and HR practices, manage regulatory compliance, and save valuable time with cloud-based technology. We understand that the financial services industry typically has an HR department of one to three people. APS leverages our partnerships with financial service clients to identify ways our technology can solve these common challenges, so they can better manage compliance and make more data-driven decisions.



APS has a quick response time when it comes to payroll questions. They also follow up to make sure all questions are answered. The team is very knowledgeable and professional. They handle the federal and state tax reports that need to be done quarterly, and they also take care of end-of-year tax reports

Andrew Perez
Northwest Louisiana
Federal Credit Union



Why Financial Service Organizations Partner with APS

The APS platform is built to make payroll and HR tasks more manageable for the financial services industry. Our goal is to provide efficient, usable, and adoptable technology and a unique client experience to ensure long-term satisfaction.

Financial services institutions and banks partner with APS because we offer solutions to meet their challenges:

- ✓ Efficient tracking and proactive alerts for employee training and licensing to ensure industry compliance and quality customer service.
- ✓ Accurate processing of commissions and bonuses for better employee retention that impacts the bottom line.
- ✓ Multi-branch management of scheduling and time tracking by location to monitor employee time to reduce labor costs and increase revenue.
- ✓ A payroll tax team that helps with tax payments and filings for better compliance management.
- ✓ Full security audits of our product and infrastructure are conducted regularly to ensure data protection.
- ✓ Pre-built standard reports necessary for financial organizations to manage payroll and HR, including labor details and turnover analysis.



APS' technology is compatible with the specific needs of financial service organizations, based on feedback from our clients. As a result, **82%** of APS financial and professional services clients utilize the entire platform.

Additional Services for Financial Institutions

Grow your financial institution with us. Partnering with a vendor that offers additional services that integrate seamlessly with payroll and HR software gives financial services organizations a competitive edge. Manage all of your data in one ecosystem to focus more on customer and employee satisfaction.

Many of our financial services clients leverage APS as part of their HR stack to ensure they use the right mix of applications for their firms. This approach allows them to expand as they grow and utilize our additional services.

At APS, our mission is to make payroll and HR easier by putting the client first. Our vendors align with our personalized approach to support.

- + **Verified First:** Hire the right fit with credentialing checking, and background screening which integrates with APS Hire for a streamlined process.
- + **Immediate:** Enable earned wage access for employee financial wellness, giving your firm a competitive edge when recruiting talent.
- + **Sage Intacct:** Our native integration with Sage Intacct's accounting software aligns your payroll and financial data.

- + **Fintwist:** Provide a paycard option for employees who do not have traditional bank accounts so you can pay them accurately and on time.
- + **Synergi:** Receive assistance with tax credit management (WOTC), to ensure your financial institution receives all eligible tax credits.
- + **CypherWorx:** Leverage a learning management system (LMS) to focus on professional development for a more positive work environment and reduced turnover.



I love that APS takes a “village” approach to your account. Our account is serviced and maintained by a team of readily available specialists who are quick to return phone calls and emails...the customer service, ease of use, and functionality of the system are stellar.

Annyana S.
Fast Tax Services, Inc.



Financial Services Payroll and HR Software Integrations

Because we have a significant client base in the industry, APS has developed imports, exports, and integrations with many popular platforms, including scheduling, accounting, and other financial software systems.

If you don't see the system you currently use listed here, please ask us about it.



APS helps financial services organizations adapt and thrive by increasing visibility into the information that matters most for better control over labor margins. With a single-system design, all of your critical data lives in a centralized source for more automated workforce management. Our financial services clients appreciate our customer-centric approach and efficient technology so they can better manage regulatory compliance, complex payroll calculations, and HR processes across branches and locations.



About APS



APS has a mission: to make payroll and HR easier. We design our unified solution to simplify workforce management tasks for mid-market organizations. We provide our clients and partners with personalized service and support to accomplish their goals. Streamline payroll processing, automate HR workflows, and elevate the employee lifecycle with a single-system platform. We are APS, your workforce partner.

Mid-sized businesses choose APS as their workforce partner because of our focus on the customer experience. As a result, we continually maintain 98% customer retention and satisfaction rates. For more information on APS and how we can help make payroll and HR easier for your mid-market business, visit www.apspayroll.com.

Disclaimer

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